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Industry Report Manufacture of rubber and plastic products 2016 ROMANIA

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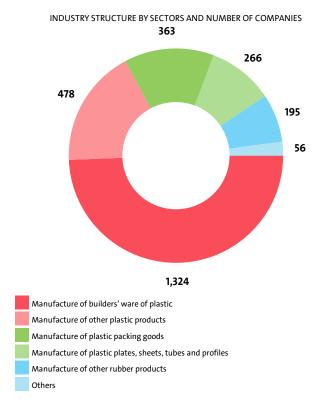
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I. KEY INDICATORS

- The Manufacture of rubber and plastic products industry in Romania was represented by 2,682 companies at the end of 2016, compared to 2,617 in the previous year and 2,554 in 2014.
- The industry's net profit amounted to RON 1,945,292,085 in 2016.
- The industry's total revenue was RON 22,806,178,415 in 2016, up by 5.95% compared to the previous year.
- The combined costs of the companies in the Manufacture of rubber and plastic products industry reached RON 20,495,003,921 in 2016, up by 4.85% year-on-year.
- The industry's total revenue makes up 2.45% to the country's Gross domestic product (GDP) in 2016, compared to 2.50% for 2015 and 2.38% in 2014.
- A total of 57,868 people were employed in the Manufacture of rubber and plastic products industry in 2016, compared to 54,996 in 2015 and 50,660 in 2014.
- Most of the companies in the industry are based in Bucharest, followed by Cluj and Brasov.

II. INTRODUCTION

In 2016 the companies in the Manufacture of rubber and plastic products industry numbered 2,682, distributed in 6 sectors.



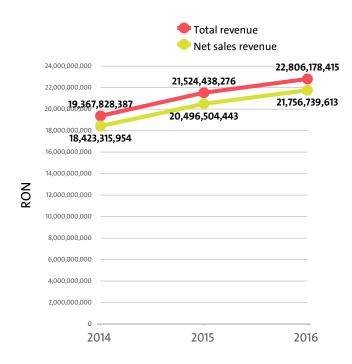
industry. In 2014 their number totalled 2,554.

NUMBER OF COMPANIES IN MANUFACTURE OF RUBBER AND PLASTIC PRODUCTS INDUSTRY BY SECTORS

| SECTOR | 2016 | 2015 | 2014 |
|--|-------|-------|-------|
| MANUFACTURE OF BUILDERS' WARE OF PLASTIC | 1,324 | 1,252 | 1,216 |
| MANUFACTURE OF OTHER PLASTIC PRODUCTS | 478 | 470 | 458 |
| MANUFACTURE OF PLASTIC PACKING GOODS | 363 | 360 | 349 |
| MANUFACTURE OF PLASTIC PLATES, SHEETS, TUBES AND PROFILES | 266 | 263 | 259 |
| MANUFACTURE OF OTHER RUBBER PRODUCTS | 195 | 213 | 207 |
| MANUFACTURE OF RUBBER TYRES AND TUBES; RETREADING AND REBUILDING OF RUBBER TYRES | 56 | 59 | 65 |

III. REVENUES

The total revenue in the industry was RON 22,806,178,415 in 2016, RON 21,524,438,276 in 2015 and 19,367,828,387 in 2014.

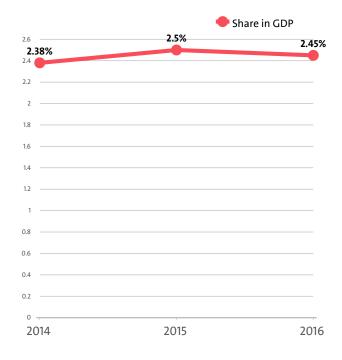


The companies in the Manufacture of rubber and plastic products market of Romania earned combined net sales revenues of RON 21,756,739,613 in 2016.

In annual terms, sales marked a growth of 6.15% compared to 2015. In comparison to 2014 they grew by 18.09%. In 2015 sales increased by 11.25% year-on-year.

The Manufacture of rubber and plastic products industry total revenue make up 2.45% to the country's GDP in 2016, compared to 2.50% for 2015 and 2.38% in 2014.

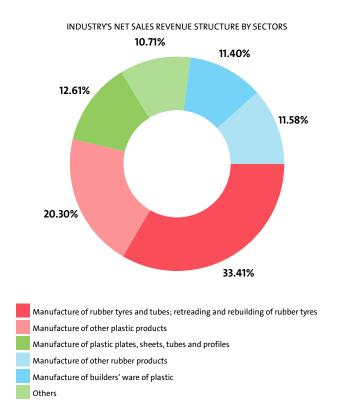
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We expect, based on the trend in the last three years, the total revenue of the Manufacture of rubber and plastic products industry to change at a compound annual growth rate (CAGR) of 8.51% in 2017.

NET SALES REVENUE BY SECTORS

| RANK | SECTOR | NET SALES REVENUE (RON) |
|------|---|----------------------------|
| 1 | MANUFACTURE OF RUBBER TYRES AND TUBES; RETREADING AND REBUILDING OF RUBBER TYRES | 7,268,366,772 |
| 2 | MANUFACTURE OF OTHER PLASTIC PRODUCTS | 4,416,613,029 |
| 3 | MANUFACTURE OF PLASTIC PLATES, SHEETS, TUBES AND PROFILES | 2,742,857,098 |
| 4 | MANUFACTURE OF OTHER RUBBER PRODUCTS | 2,519,666,006 |
| 5 | MANUFACTURE OF BUILDERS' WARE OF PLASTIC | 2,479,449,812 |
| 6 | MANUFACTURE OF PLASTIC PACKING GOODS | 2,329,786,896 |



The highest growth, of 13.92%, was recorded by Manufacture of other plastic products, while Manufacture of plastic plates, sheets, tubes and profiles registered the sharpest decline, of 9.24%.

TOP COMPANIES' REVENUE BY SECTORS

| SEGMENT | COMPANY | TOTAL REVENUE (RON) | NET SALES REVENUE (RON) | |
|---------|--|------------------------|----------------------------|--|
| | MANUFACTURE OF RUBBER TYRES AND TUBES; RETREADING AND REBUILDING OF RUBBER TYRES | | | |
| | CONTINENTAL AUTOMOTIVE PRODUCTS SRL | 2,988,694,846 | 2,970,479,739 | |
| | MICHELIN ROMANIA SA | 2,280,583,444 | 2,163,704,892 | |
| | PIRELLI TYRES ROMANIA SRL | 1,965,208,537 | 1,860,674,582 | |
| MANUFA | CTURE OF OTHER PLASTIC PRODUCTS | | | |
| | VALEO LIGHTING INJECTION SA | 785,749,096 | 756,913,580 | |
| | VIMERCATI EAST EUROPE SRL | 189,568,589 | 185,476,485 | |
| | METAPLAST SRL | 168,851,535 | 166,177,397 | |
| MANUFA | CTURE OF OTHER RUBBER PRODUCTS | | | |
| | CONTITECH FLUID AUTOMOTIVE ROMANIA SRL | 629,714,683 | 617,699,67° | |
| | HUTCHINSON SRL | 437,894,109 | 429,204,004 | |
| | CONTITECH THERMOPOL ROMANIA SRL | 223,666,881 | 222,733,299 | |
| MANUFA | CTURE OF PLASTIC PACKING GOODS | | | |
| | ROMCARBON SA | 198,170,501 | 181,195,934 | |
| | GREIF FLEXIBLES ROMANIA SRL | 145,012,031 | 143,273,623 | |
| | GUALA PACK NADAB SRL | 120,567,513 | 118,759,81 | |
| MANUFA | CTURE OF BUILDERS' WARE OF PLASTIC | | | |
| | CASA NOASTRA S.A. | 236,406,944 | 218,593,982 | |
| | MADRUGADA COM SRL | 133,847,723 | 123,929,570 | |
| | ELECTRIC PLUS SRL | 108,047,279 | 103,859,930 | |
| MANUFA | CTURE OF PLASTIC PLATES, SHEETS, TUBE | S AND PROFILES | | |
| | TERAPLAST SA | 276,427,574 | 257,296,114 | |
| | VALROM INDUSTRIE SRL | 230,929,819 | 217,675,712 | |
| | HIPAC ROMANIA SRL | 125,954,036 | 121,585,939 | |

The top 10 companies in terms of total revenue in

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Manufacture of rubber and plastic products accounted for 44.09% of the industry's total in 2016, 44.70% in 2015 and 47.20% in 2014.

TOP 10 COMPANIES BY TOTAL AND NET SALES REVENUE IN THE INDUSTRY

| RANK | COMPANY | TOTAL REVENUE (RON) | NET SALE REVENUE (RON) |
|------|--|------------------------|---------------------------|
| 1 | CONTINENTAL AUTOMOTIVE PRODUCTS SRL | 2,988,694,846 | 2,970,479,739 |
| 2 | MICHELIN ROMANIA SA | 2,280,583,444 | 2,163,704,892 |
| 3 | PIRELLI TYRES ROMANIA SRL | 1,965,208,537 | 1,860,674,582 |
| 4 | VALEO LIGHTING INJECTION SA | 785,749,096 | 756,913,580 |
| 5 | CONTITECH FLUID AUTOMOTIVE ROMANIA SRL | 629,714,683 | 617,699,671 |
| 6 | HUTCHINSON SRL | 437,894,109 | 429,204,004 |
| 7 | TERAPLAST SA | 276,427,574 | 257,296,114 |
| 8 | CASA NOASTRA S.A. | 236,406,944 | 218,593,982 |
| 9 | VALROM INDUSTRIE SRL | 230,929,819 | 217,675,712 |
| 10 | CONTITECH THERMOPOL ROMANIA SRL | 223,666,881 | 222,733,299 |

The total revenues of the top 10 companies in the Manufacture of rubber and plastic products were 1.08% of GDP in 2016, compared to 1.12% for 2015 and 1.12% in 2014.

The top 10 by assets in the Manufacture of rubber and plastic products field made up RON 9,673,438,210, or 44.46% of the total net sales revenue.

TOP 10 BY TOTAL ASSETS IN THE INDUSTRY

| RANK | COMPANY | RON |
|------|--|---------------|
| 1 | PIRELLI TYRES ROMANIA SRL | 2,210,287,434 |
| 2 | CONTINENTAL AUTOMOTIVE PRODUCTS SRL | 1,583,541,358 |
| 3 | MICHELIN ROMANIA SA | 1,561,946,453 |
| 4 | VALEO LIGHTING INJECTION SA | 469,947,421 |
| 5 | CONTITECH FLUID AUTOMOTIVE ROMANIA SRL | 397,482,804 |
| 6 | VALROM INDUSTRIE SRL | 278,567,910 |
| 7 | ROMCARBON SA | 274,355,513 |
| 8 | HUTCHINSON SRL | 257,430,399 |
| 9 | TERAPLAST SA | 234,106,701 |
| 10 | CASA NOASTRA S.A. | 205,273,287 |
| | | |

TOP 10 COMPANIES BY TOTAL REVENUE IN THE INDUSTRY MANUFACTURE OF RUBBER TYRES AND TUBES; RETREADING AND REBUILDING OF RUBBER TYRES WERE:

| COMPANY | RON |
|-------------------------------------|---------------|
| CONTINENTAL AUTOMOTIVE PRODUCTS SRL | 2,988,694,846 |
| MICHELIN ROMANIA SA | 2,280,583,444 |
| PIRELLI TYRES ROMANIA SRL | 1,965,208,537 |
| ELJ AUTOMOTIVE S.A. | 168,287,606 |
| JIFFY PACKAGING S.A. | 62,584,489 |
| INTERNATIONAL TYRES SRL | 21,672,239 |
| HANDLOPEX SRL | 14,571,349 |
| GALFIDO SRL | 6,167,079 |
| EXPRESS SERVICE ROTI SRL | 2,407,738 |
| ONIX SRL | 2,288,138 |
| | |

The 10 largest companies in terms of total revenue in sector Manufacture of rubber and plastic products earned total revenue of RON 7,512,465,465 and accounted for 32.94% of the industry's total revenue.

TOP 10 COMPANIES BY TOTAL REVENUE IN THE SECTOR MANUFACTURE OF OTHER PLASTIC PRODUCTS WERE:

| COMPANY | RON |
|----------------------------------|-------------|
| VALEO LIGHTING INJECTION SA | 785,749,096 |
| VIMERCATI EAST EUROPE SRL | 189,568,589 |
| METAPLAST SRL | 168,851,535 |
| DELTA INVEST SRL | 150,607,947 |
| VERNICOLOR SRL | 141,859,041 |
| STAR EAST PET SRL | 135,979,337 |
| AUSTRIA CARD SRL | 130,818,309 |
| ROECHLING AUTOMOTIVE PITESTI SRL | 111,066,978 |
| PERPLASTIC COMPOUNDING SRL | 109,678,818 |
| STERK PLAST SRL | 109,666,475 |
| | |

The 10 largest companies in terms of total revenue in sector Manufacture of rubber and plastic products earned total revenue of RON 2,033,846,125 and accounted for 8.92% of the industry's total revenue.

TOP 10 COMPANIES BY TOTAL REVENUE IN THE FIELD MANUFACTURE OF OTHER RUBBER PRODUCTS WERE:

| COMPANY | RON |
|--|-------------|
| CONTITECH FLUID AUTOMOTIVE ROMANIA SRL | 629,714,683 |
| HUTCHINSON SRL | 437,894,109 |
| CONTITECH THERMOPOL ROMANIA SRL | 223,666,881 |
| SUMIRIKO AVS ROMANIA SRL | 219,776,116 |
| OECHSLER ROMANIA SRL | 157,621,378 |
| ARTEGO SA | 153,763,215 |
| OPTIBELT POWER TRANSMISSION SRL | 134,759,771 |
| CAUCHO METAL PRODUCTOS SRL | 123,857,081 |
| V.M. COMP SRL | 42,331,921 |
| RONERA RUBBER SA | 41,555,031 |
| | |

The 10 largest companies in terms of total revenue in sector Manufacture of rubber and plastic products earned total revenue of RON 2,164,940,186 and accounted for 9.49% of the industry's total revenue.

TOP 10 COMPANIES BY TOTAL REVENUE IN THE MARKET MANUFACTURE OF PLASTIC PACKING GOODS WERE.

| COMPANY | RON |
|------------------------------|-------------|
| ROMCARBON SA | 198,170,501 |
| GREIF FLEXIBLES ROMANIA SRL | 145,012,031 |
| GUALA PACK NADAB SRL | 120,567,513 |
| PLASTIPAK ROMANIA SRL | 110,479,119 |
| GREINER PACKAGING SRL | 82,121,548 |
| THRACE GREINER PACKAGING SRL | 82,082,841 |
| ARTEMA PLAST SRL | 68,709,807 |
| LIVINGJUMBO INDUSTRY SA | 68,664,231 |
| MULTIVAC ROMANIA SRL | 68,389,666 |
| BALCANIC PROD SRL | 62,464,469 |
| | |

The 10 largest companies in terms of total revenue in sector Manufacture of rubber and plastic products earned total revenue of RON 1,006,661,726 and accounted for 4.41% of the industry's total revenue.

TOP 10 COMPANIES BY TOTAL REVENUE IN THE MARKET MANUFACTURE OF BUILDERS' WARE OF PLASTIC WERE:

| COMPANY | RON |
|-----------------------|-------------|
| CASA NOASTRA S.A. | 236,406,944 |
| MADRUGADA COM SRL | 133,847,723 |
| ELECTRIC PLUS SRL | 108,047,279 |
| GEALAN ROMANIA SRL | 102,686,549 |
| ROMCO SYSTEM SRL | 100,478,699 |
| OPTIMEDIA SRL | 85,725,296 |
| MAR & PET GRUP SRL | 70,526,109 |
| MARTPLAST SRL | 64,128,530 |
| FAR EST WINDOWS SRL | 53,475,338 |
| G.M. DEVELOPEMENT SRL | 48,156,391 |
| | |

The 10 largest companies in terms of total revenue in sector Manufacture of rubber and plastic products earned total revenue of RON 1,003,478,858 and accounted for 4.40% of the industry's total revenue.

TOP 10 COMPANIES BY TOTAL REVENUE IN THE MARKET MANUFACTURE OF PLASTIC PLATES, SHEETS, TUBES AND PROFILES WERE:

| I ROTTLES WERE. | |
|----------------------------|-------------|
| COMPANY | RON |
| TERAPLAST SA | 276,427,574 |
| VALROM INDUSTRIE SRL | 230,929,819 |
| HIPAC ROMANIA SRL | 125,954,036 |
| SCHLEMMER ROMANIA SRL | 118,128,643 |
| PET STAR HOLDING SRL | 114,466,680 |
| PHOENIX MECANO PLASTIC SRL | 114,147,440 |
| AUSTROTHERM COM SRL | 100,391,349 |
| SOGEFI AIR&COOLING SRL | 96,412,835 |
| VALPLAST INDUSTRIE SRL | 92,794,745 |
| TEHNO WORLD SRL | 87,243,212 |
| | |

The 10 largest companies in terms of total revenue in sector Manufacture of rubber and plastic products earned total revenue of RON 1,356,896,333 and accounted for 5.95% of the industry's total revenue.

IV. EXPENSES

The combined costs of the companies in the Manufacture of rubber and plastic products industry reached RON 20,495,003,921 in 2016.

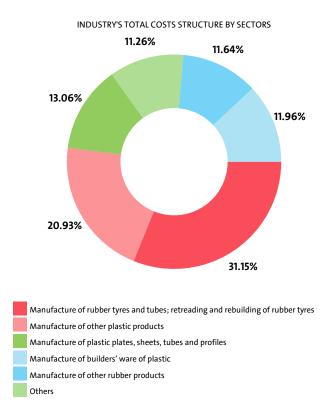
In annual terms, total expenses went up by 4.85% compared to 2015 and increased by 15.47% in comparison to 2014.

We expect, based on the trend in the last three years, the total costs of the Manufacture of rubber and plastic products industry to change at a compound annual growth rate (CAGR) of 7.46% in 2017.

TOTAL COSTS BY SECTORS

| | 5 . 5 E . 5 E C . C . C | |
|------|---|-------------------|
| RANK | SECTOR | TOTAL COSTS (RON) |
| 1 | MANUFACTURE OF RUBBER TYRES AND TUBES; RETREADING AND REBUILDING OF RUBBER TYRES | 6,384,925,923 |
| 2 | MANUFACTURE OF OTHER PLASTIC PRODUCTS | 4,289,187,876 |
| 3 | MANUFACTURE OF PLASTIC PLATES, SHEETS, TUBES AND PROFILES | 2,676,461,835 |
| 4 | MANUFACTURE OF BUILDERS' WARE OF PLASTIC | 2,451,191,681 |

| 5 | MANUFACTURE OF OTHER RUBBER PRODUCTS | 2,386,081,864 |
|---|--------------------------------------|---------------|
| 6 | MANUFACTURE OF PLASTIC PACKING GOODS | 2,307,154,742 |



Manufacture of other plastic products marked the highest annual growth in total expenses, of 16.19%, while total expenses went down the most, by 8.33%, for Manufacture of plastic plates, sheets, tubes and profiles.

The biggest spenders in the industry, with costs of over 10% of industry's costs, numbered 9, including VALROM INDUSTRIE SRL, CASA NOASTRA S.A., CONTITECH FLUID AUTOMOTIVE ROMANIA SRL, VALEO LIGHTING INJECTION SA, MICHELIN ROMANIA SA. The medium spenders, or those in the 5% and 10% range count 21 and include OPTIBELT POWER TRANSMISSION SRL, PLASTIPAK ROMANIA SRL, SUMIRIKO AVS ROMANIA SRL, ROMCARBON SA, CAUCHO METAL PRODUCTOS SRL. Below 5% threshhold are 2,652 companies, including GREINER ASSISTEC SOCIETATE CU RASPUNDERE LIMITATA, FLEXOPRINT SRL, BALEANU YANISEBY TERMOIZOLANT SRL, CLAUDIA IMPEX SRL, KIRON INVEST SRL.

Employment expenses in the Manufacture of rubber and plastic products industry grew by 18.23% on the year to RON 2,332,527,002 in 2016.

The highest growth in labour costs, of 31.00%, was registered by Manufacture of plastic packing goods.

The monthly costs per employee in the Manufacture of rubber and plastic products industry averaged RON 3,359 in 2016, RON 2,989 in 2015 and RON 2,804 in 2014.

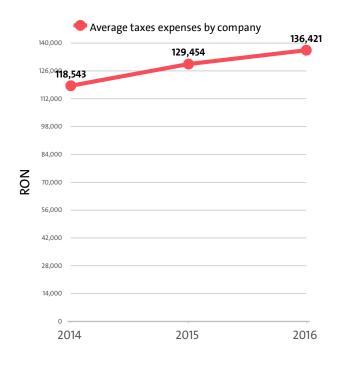
EMPLOYMENT EXPENSES IN MANUFACTURE OF RUBBER AND PLASTIC PRODUCTS BY SECTORS IN 2016

| RANK | SECTOR | EMPLOYMENT EXPENSES (RON) | AVERAGE EXPENSES PER EMPLOYEE (RON) |
|------|--|------------------------------|--|
| 1 | MANUFACTURE OF OTHER PLASTIC PRODUCTS | 603,721,549 | 38,735 |
| 2 | MANUFACTURE OF RUBBER TYRES AND TUBES; RETREADING AND REBUILDING OF RUBBER TYRES | 542,105,245 | 59,318 |
| 3 | MANUFACTURE OF OTHER RUBBER PRODUCTS | 334,326,844 | 41,640 |
| 4 | MANUFACTURE OF PLASTIC PLATES, SHEETS, TUBES AND PROFILES | 290,337,771 | 45,210 |
| 5 | MANUFACTURE OF BUILDERS' WARE OF PLASTIC | 288,324,060 | 26,478 |
| 6 | MANUFACTURE OF PLASTIC PACKING GOODS | 273,711,533 | 35,078 |

THE TOP 10 COMPANIES BY AVERAGE MONTHLY COSTS PER EMPLOYEE IN THE INDUSTRY

| RANK | COMPANY | RON |
|------|---|--------|
| 1 | PRODUCTIE PRESTARI SERVICII COMERT AGER SRL | 78,884 |
| 2 | SEAL MAKER & SYSTEMS RO SRL | 17,611 |
| 3 | ARCON CORINA GEALAN SRL | 9,783 |
| 4 | OBRIST EASTERN EUROPE SRL | 9,385 |
| 5 | RESILUX SOUTH EAST EUROPE SRL | 9,094 |
| 6 | BERICAP ROMANIA SRL | 9,005 |
| 7 | HIPAC ROMANIA SRL | 8,669 |
| 8 | SUD - EST GROUP SRL | 8,195 |
| 9 | MDS SEALS SRL | 7,812 |
| 10 | MULTIVAC ROMANIA SRL | 7,679 |
| | | |

The industry's tax expenses stood at RON 365,882,409 in 2016. In 2015 it paid taxes of RON 338,783,570. In 2014 the industry paid RON 302,760,937 in taxes.



EXPENSES ON TAXES BY SECTORS

| RANK | SECTOR | RON | Y/Y CHANGE |
|------|--|-------------|------------|
| 1 | MANUFACTURE OF RUBBER TYRES AND TUBES; RETREADING AND REBUILDING OF RUBBER TYRES | 190,422,266 | 10.52% |
| 2 | MANUFACTURE OF OTHER PLASTIC PRODUCTS | 60,174,118 | 8.80% |
| 3 | MANUFACTURE OF OTHER RUBBER PRODUCTS | 37,869,342 | 1.35% |
| 4 | MANUFACTURE OF PLASTIC PLATES, SHEETS, TUBES AND PROFILES | 30,311,339 | -15.76% |
| 5 | MANUFACTURE OF BUILDERS' WARE OF PLASTIC | 24,115,231 | 19.99% |
| 6 | MANUFACTURE OF PLASTIC PACKING GOODS | 22,990,113 | 29.57% |

V. PROFITABILITY

The industry's net profit amounted to RON 1,945,292,085 in 2016, compared to a net profit of RON 1,637,986,306 in 2015 and a net profit of RON 1,315,720,776 in 2014.

TOP 10 COMPANIES BY HIGHEST NET PROFIT IN MANUFACTURE OF RUBBER AND PLASTIC PRODUCTS

| JI KODD | ER AIVE LEASTIC I RODOCTS | |
|---------|--|-------------|
| RANK | COMPANY | RON |
| 1 | CONTINENTAL AUTOMOTIVE PRODUCTS SRL | 755,557,217 |
| 2 | MICHELIN ROMANIA SA | 103,705,009 |
| 3 | PIRELLI TYRES ROMANIA SRL | 78,076,168 |
| 4 | CONTITECH FLUID AUTOMOTIVE ROMANIA SRL | 54,710,266 |
| 5 | HUTCHINSON SRL | 48,515,108 |
| 6 | TERAPLAST SA | 41,511,533 |
| 7 | ROECHLING AUTOMOTIVE PITESTI SRL | 28,641,902 |
| 8 | STERK PLAST SRL | 25,594,972 |
| 9 | MAGNA EXTERIORS (CRAIOVA) SRL | 23,882,361 |
| 10 | VIMERCATI EAST EUROPE SRL | 23,208,141 |
| | | |

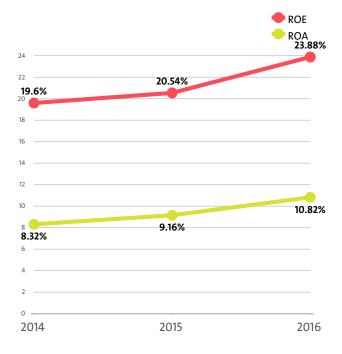
TOP COMPANIES BY HIGHEST NET LOSS IN MANUFACTURE OF RUBBER AND PLASTIC PRODUCTS

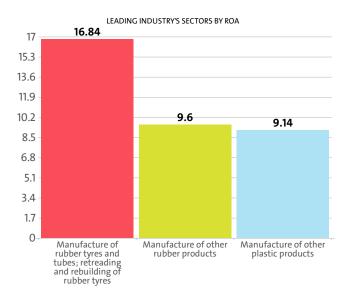
| RANK | COMPANY | RON |
|------|----------------------------------|-----------|
| 1 | SUPERLIT ROMANIA SA | 6,256,807 |
| 2 | ROSTI ROMANIA SRL | 5,274,235 |
| 3 | NAPOCHIM SA | 4,325,280 |
| 4 | ARCON CORINA GEALAN SRL | 4,231,916 |
| 5 | CIKAUTXO RO RUBBER & PLASTIC SRL | 3,438,994 |

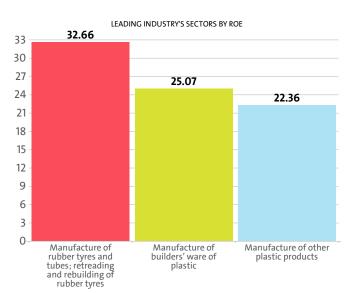
The Manufacture of rubber and plastic products industry's return on equity (ROE) is 23.88% compared to 20.54% in 2015 and 19.60% in 2014.

The Manufacture of rubber and plastic products's return on assets (ROA) was 10.82%, while in 2015 it amounted to 9.16% and 8.32% in 2014.

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TOP 10 COMPANIES BY HIGHEST AVERAGE NET PROFIT PER EMPLOYEE IN MANUFACTURE OF RUBBER AND PLASTIC PRODUCTS

| RANK | COMPANY | RON | COMPANY HEA DQUARTERS (CITY) |
|------|---|-----------|------------------------------------|
| 1 | PRODUCTIE PRESTARI SERVICII COMERT AGER SRL | 1,694,665 | COVASNA |
| 2 | BONTODO CONSULTANT SRL | 971,800 | MURES |
| 3 | SECOR PPBAGS SRL | 821,462 | PRAHOVA |
| 4 | ROECHLING AUTOMOTIVE PITESTI SRL | 572,838 | ARGES |
| 5 | SCHLEICH EAST EUROPE MANUFACTURING SRL | 553,811 | BUCHARES T |
| 6 | KARPLASTIK SRL | 487,358 | CLUJ |
| 7 | IDEAL PLAST & MOULD SRL | 418,359 | BUCHARES T |
| 8 | CERAMICA MTZ S.A. | 392,971 | SALAJ |
| 9 | SORIN CARTONGESSO SRL | 363,945 | NEAMT |
| 10 | TERMOSISTEM EHP SRL | 312,350 | TELEORMA N |

About 20.00% of the 10 leading companies in terms of net profit per employee are located in Bucharest, while 10.00% are Cluj-based and 10.00% are headquartered in Teleorman.

The average net sales revenue per employee in the Manufacture of rubber and plastic products industry amounted to RON 375,972 in 2016, up by 0.88% compared to 2015 and up by 3.38% compared to 2014.

The Manufacture of rubber and plastic products field generated an average RON 394,107 in total revenue per employee. In 2015 and 2014 the figure was RON 391,382 and RON 382,310, respectively.

The average total revenue per company in the Manufacture of rubber and plastic products industry increased to RON 8,503,422 in 2016 from RON 8,224,852 in 2015. The 2014 value was RON 7.583.331.

A company in the Manufacture of rubber and plastic products sector made on average a net sales revenue of RON 8,112,133 in 2016, compared to RON 7,832,061 in 2015 and RON 7,213,514 in 2014.

The Manufacture of rubber and plastic products industry made 1.83% of the overall sales country-wide, rising its market share by 0.04 pp.

AVERAGE REVENUES PER EMPLOYEE IN MANUFACTURE OF RUBBER AND PLASTIC PRODUCTS IN 2016

| RUBBER AND PLASTIC PRODUCTS IN 2016 | | | | |
|--|--|--------------------------------------|------------------------|--|
| SECTOR | AVERAGE NET SALES REVENUE (RON) | AVERAGE TOTAL REVENUE (RON) | NUMBER OF EMPLOYEES | |
| MANUFACTURE OF RUBBER TYRES AND TUBES; RETREADING AND REBUILDING OF RUBBER TYRES | 795,313 | 822,917 | 9,139 | |
| MANUFACTURE OF OTHER PLASTIC PRODUCTS | 283,371 | 300,314 | 15,586 | |
| MANUFACTURE OF OTHER RUBBER PRODUCTS | 313,821 | 326,229 | 8,029 | |
| MANUFACTURE OF PLASTIC PACKING GOODS | 298,576 | 317,165 | 7,803 | |
| MANUFACTURE OF BUILDERS' WARE OF PLASTIC | 227,702 | 240,400 | 10,889 | |
| MANUFACTURE OF PLASTIC PLATES, SHEETS, TUBES AND PROFILES | 427,103 | 450,484 | 6,422 | |

AVERAGE REVENUE PER COMPANY IN MANUFACTURE OF RUBBER AND PLASTIC PRODUCTS IN 2016

| SECTOR | AVERAGE NET SALES REVENUE (RON) | AVERAGE TOTAL REVENUE (RON) | NUMBER OF COMPANIES |
|--|---------------------------------------|--------------------------------|------------------------|
| MANUFACTURE OF RUBBER TYRES AND TUBES; RETREADING AND REBUILDING OF RUBBER TYRES | 129,792,264 | 134,297,036 | 56 |
| MANUFACTURE OF OTHER RUBBER PRODUCTS | 12,921,364 | 13,432,267 | 195 |
| MANUFACTURE OF PLASTIC PLATES, SHEETS, TUBES AND PROFILES | 10,311,493 | 10,875,961 | 266 |
| MANUFACTURE OF OTHER PLASTIC PRODUCTS | 9,239,776 | 9,792,242 | 478 |
| MANUFACTURE OF PLASTIC PACKING GOODS | 6,418,146 | 6,817,732 | 363 |
| MANUFACTURE OF BUILDERS' WARE OF PLASTIC | 1,872,696 | 1,977,129 | 1,324 |

The total indebtedness of the companies in the Manufacture of rubber and plastic products industry was RON 9,131,148,708 versus RON 8,492,426,505 a year ago. In 2014 the industry's indebtedness totalled RON 8,603,935,790.

INDUSTRY'S INDEBTEDNESS BY SECTORS (RON)

| SECTOR | 2016 | 2015 | 2014 |
|---|---------------|---------------|---------------|
| MANUFACTURE OF RUBBER TYRES AND TUBES; RETREADING AND REBUILDING OF RUBBER TYRES | 2,492,682,580 | 2,519,716,514 | 2,895,177,834 |
| MANUFACTURE OF OTHER PLASTIC PRODUCTS | 1,944,579,842 | 1,778,686,571 | 1,417,343,058 |
| MANUFACTURE OF PLASTIC PACKING GOODS | 1,326,228,296 | 1,193,046,407 | 1,151,968,703 |
| MANUFACTURE OF BUILDERS' WARE OF PLASTIC | 1,250,873,670 | 965,433,803 | 1,171,944,648 |
| MANUFACTURE OF PLASTIC PLATES, SHEETS, TUBES AND PROFILES | 1,152,732,416 | 1,195,106,511 | 1,201,134,885 |
| MANUFACTURE OF OTHER RUBBER PRODUCTS | 964,051,904 | 840,436,699 | 766,366,662 |

Debt-to-assets ratio of the companies in the industry is 0.51 in 2016. It was 0.47 in 2015 and 0.54 in 2014.

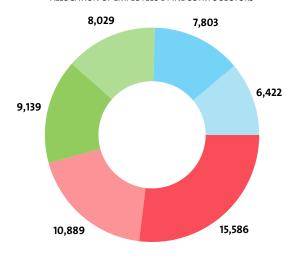
VI. EMPLOYMENT

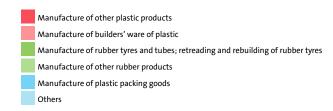
A total of 57,868 people were employed in the Manufacture of rubber and plastic products industry at the end of 2016, compared to 54,996 in 2015 and 50,660 in 2014.

NUMBER OF EMPLOYEES BY INDUSTRY SECTORS

| NOMBER OF EMPLOYEES BY INDUSTRY SECTORS | | |
|---|--------|-------------------------------|
| SECTOR | NUMBER | SHARE OF INDUSTRY TOTAL |
| MANUFACTURE OF OTHER PLASTIC PRODUCTS | 15,586 | 26.93% |
| MANUFACTURE OF BUILDERS' WARE OF PLASTIC | 10,889 | 18.82% |
| MANUFACTURE OF RUBBER TYRES AND TUBES; RETREADING AND REBUILDING OF RUBBER TYRES | 9,139 | 15.79% |
| MANUFACTURE OF OTHER RUBBER PRODUCTS | 8,029 | 13.87% |
| MANUFACTURE OF PLASTIC PACKING GOODS | 7,803 | 13.48% |
| MANUFACTURE OF PLASTIC PLATES, SHEETS, TUBES AND PROFILES | 6,422 | 11.10% |

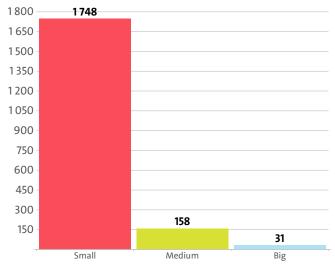
ALLOCATION OF EMPLOYEES BY INDUSTRY'S SECTORS





The analysis on companies' sizes by the number of employees, shows that 1748 firms have less than 50 employees*, 158 have between 50 and 250 employees* and 31 companies employ more than 250*.

COMPANIES IN THE INDUSTRY BY SIZE IN TERMS OF NUMBER OF EMPLOYEES



The employees of the leading 10 companies in terms of numbers make up 27.47% of the workforce in the industry in 2016.

^{*} Companies without data in the number of employees at end of the year are not taken into consideration.

TOP 10 COMPANIES BY SHARE IN INDUSTRY'S TOTAL NUMBER OF EMPLOYEES

| RANK | COMPANY | NUMBER OF EMPLOYEES | SHARE |
|------|---|------------------------|-------|
| 1 | MICHELIN ROMANIA SA | 3,022 | 5.22% |
| 2 | PIRELLI TYRES ROMANIA SRL | 2,751 | 4.75% |
| 3 | CONTINENTAL AUTOMOTIVE PRODUCTS SRL | 2,445 | 4.23% |
| 4 | CONTITECH FLUID AUTOMOTIVE ROMANIA SRL | 1,631 | 2.82% |
| 5 | VALEO LIGHTING INJECTION SA | 1,311 | 2.27% |
| 6 | CASA NOASTRA S.A. | 1,071 | 1.85% |
| 7 | HUTCHINSON SRL | 1,068 | 1.85% |
| 8 | ARTEGO SA | 964 | 1.67% |
| 9 | ROMCARBON SA | 885 | 1.53% |
| 10 | GREIF FLEXIBLES ROMANIA SRL | 749 | 1.29% |

The Manufacture of rubber and plastic products industry is the 20th largest employer in the country with 57,868 employees with the largest employer being Retail trade, except of motor vehicles and motorcycles with 437,697 and Activities of extraterritorial organisations and bodies at the bottom with 1 employees.

We expect, based on the trend in the last three years, the number of employees of the Manufacture of rubber and plastic products industry to change at a compound annual growth rate (CAGR) of 6.88% in 2017.

Do not hesitate to contact us

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